




VERVE COMPETITOR COMPARISON


	ENDPOINT MANAGEMENT	PASSIVE	SCAN + PASSIVE	SCRIPT-BASED	OEM VENDOR	TRADITIONAL IT	
		Nozomi, Claroty, Dragos	Tenable	PAS, OT-Base	Emerson, GE, Honeywell	Qualys, Rapid7	
Visibility	OT Assets	✓	✓	✓	✓	Limited to OEM-branded	
	Segmented/Distributed Networks	✓	Requires separate hardware	Requires separate hardware	✓	Limited to OEM-branded	
	Installed Software	✓	Only what is on wire		Limited	Limited to OEM devices	Limited to IT
	Users & Accounts	✓	Only what is on wire	Only what is on wire	Limited	Limited to OEM devices	
	Communication Flows	✓	✓				
	Packet Flows		✓	✓			
	Inbound Integrations of other Tools	✓					
	Outbound API	✓	✓	✓			✓
Assessment	Real-Time Vulnerability Assessment	✓	Only what is on wire	Only what is on wire for OT	Not real-time	Limited to OEM devices	Limited to IT
	Patches	✓	Limited	Limited	Limited	Limited to OEM devices	Limited to IT
	Enumeration of Risky Software	✓					
	Users & Account Access	✓	Only what is on wire	Only what is on wire	Limited		
	Compensating Controls (configurations, network protections, backups)	✓					



	ENDPOINT MANAGEMENT	PASSIVE	SCAN + PASSIVE	SCRIPT- BASED	OEM VENDOR	TRADITIONAL IT
		Nozomi, Clarity, Dragos	Tenable	PAS, OT-Base	Emerson, GE, Honeywell	Qualys, Rapid7
Configuration Settings	✓	Only what is on wire	Limited to IT	✓	Limited to OEM	Limited to IT
Scan-Based Vulnerability Analysis			✓			✓
OT/ICS 360-Degree Risk Scoring	✓	Only what is on wire	Only what is on wire			
User-Defined Data	✓		✓		✓	
Deploy OS and Application Patches	✓				Limited to OEM software	
Harden Configurations	✓					
Remove Software, Users, Accounts	✓					
Close Ports & Services	✓					
Vendor-Agnostic	✓	✓	✓	✓		✓
Log/Syslog/Netflow Anomaly Detection	✓	✓	✓		Limited to OEM devices	Limited to IT
Deep Packet Inspection		✓	✓			
Configuration Changes	✓	Only what is on wire	Only what is on wire	✓		
Alerts on New Assets	✓	Only what is on wire	Only what is on wire			
Physical Process Data Integration	✓			✓		

Protect & Respond

Detection

	ENDPOINT MANAGEMENT	PASSIVE	SCAN + PASSIVE	SCRIPT- BASED	OEM VENDOR	TRADITIONAL IT
		Nozomi, Clarity, Dragos	Tenable	PAS, OT-Base	Emerson, GE, Honeywell	Qualys, Rapid7
Reporting	Single View with Customizable Dashboard	<input checked="" type="checkbox"/>				
	Single UI for Endpoint, Real-Time, 3rd Party Data	<input checked="" type="checkbox"/>				
	Centralized Enterprise-Wide Console	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>
	Flexibility of Deployment Models (Cloud, On-Prem)	<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>
Services & Support	Integrated OT/ICS Engineering	<input checked="" type="checkbox"/>			<input checked="" type="checkbox"/>	
	Managed Security Services	<input checked="" type="checkbox"/>			<input checked="" type="checkbox"/>	
	Vendor-Agnostic Implementation & Hardening	<input checked="" type="checkbox"/>				
Cost	No Hardware/Taps Required	<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>		
	Think Global: Act Local Architecture	<input checked="" type="checkbox"/>				
	Low Cost Remote Deployment	<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>
	Ability to Scale Globally	<input checked="" type="checkbox"/>	Requires separate hardware	Requires separate hardware		

